



Acclivis Partners with Equinix to Launch Asia Pacific's Key Disaster Recovery and Business Resiliency Centre in Singapore

- ***Partnership between one of Asia's leading Cloud Services Providers and Global Data Centre Player set to be a leading force in the Disaster Recovery-as-a-Service space***
- ***Disaster recovery and business resiliency centre houses 100 seats, poised to be a key facility offering global companies secure, compliant and high-performance backup and unlimited expansion growth in Asia Pacific***
- ***Targets growing fintech and financial institutions in the digital economy and Cloud era***

Singapore, 20 September 2016 - Acclivis Technologies and Solutions Pte Ltd ("Acclivis"), a Singapore-headquartered systems integrator and enterprise cloud service provider, together with [Equinix, Inc.](#) (Nasdaq: EQIX), the global [interconnection](#) and data centre company, today announced a partnership to jointly set up the Equinix-Acclivis Business Resiliency Centre (EABRC) in Singapore.

The EABRC is the first collaboration between the two organisations and aims to tap into the burgeoning demand for cloud-based disaster recovery solutions, or Disaster Recovery-as-a-Service (DRaaS), a market estimated to be worth US\$3.4 billion in Asia Pacific by 2019, according to Gartner.

Combining the world-class physical security, on-site technical support and more than 99.99999% average uptime record available in Equinix's International Business Exchange™ (IBX®) facilities, with Acclivis' expertise in DRaaS in Asia Pacific, the EABRC enables enterprises to build a comprehensive, secure and cost-efficient disaster recovery strategy that covers the full spectrum of data recovery, risk management and accessibility to work areas in the event of any disaster or business interruption. This is particularly essential to organisations such as the financial services industry whose services need to stay up and running 24x7 in accordance with strict regulatory requirements.

The EABRC is situated in Equinix's Singapore data centre, SG1, giving companies the flexibility to choose from the widest selection of international and regional networks in South Asia . The centre provides the technical facilities and services required to maintain and protect operations, making it the ideal location for a company's data recovery and business continuity needs.

The EABRC provides a differentiated disaster recovery methodology by leveraging DRaaS and enabling enterprises to immediately convert capital to operating expenses by paying for disaster recovery services over a duration of time without hefty upfront fees.

Traditional disaster recovery methods traditionally require enterprises to build two data centres – one for actual production and the other as a standby or backup in the event of a crisis. This requires enterprises to cover the expenses of maintaining two data centres as well as high internet connectivity fees. The EABRC will result in businesses recovering essential data in shorter time frames in comparison to traditional methods. This advantage is made possible as enterprises now have the option to choose Equinix's data centre as their disaster recovery site and simultaneously subscribe to work seats that are located in the same building for their business continuity needs. By having both under one roof, enterprises can save on expensive leased lines.



“Today is another significant milestone for Acclivis as we tap on Equinix’s global data centre expertise to help companies transform their disaster recovery plans onto Cloud. The digital economy, along with Cloud, is giving enterprises the impetus to find new, cost-effective business models. Our DaaS solutions are key in unlocking value, ensuring business resilience and protecting a company’s core assets, including their people, brand and reputation. In recent years, we have built a renowned cloud and disaster recovery practice across Asia. Partnering with a global player like Equinix, we are confident that our joint capabilities will deliver the best disaster recovery strategy for any organisation,” says Marcus Cheng, CEO of Acclivis.

“Equinix is committed to industry-leading operational reliability, ensuring businesses benefit from IT infrastructure with the reliability, redundancy and resiliency required to keep running in all eventualities. With the launch of the Equinix-Acclivis Business Resiliency Centre, we are able to leverage Acclivis’ expertise in Disaster Recovery-as-a-Service to provide established businesses and new entrants in the region with a new level of assurance and confidence,” says Clement Goh, managing director, Equinix South Asia.

About Acclivis

Acclivis is a leading systems integrator and enterprise cloud provider in Asia Pacific offering a comprehensive suite of end-to-end cloud offerings to drive growth and performance for the enterprise. Through three key service pillars, namely cloud, technology and managed ISP services, Acclivis distinguishes itself with a track record of over 500 projects under its portfolio. Together with its valued ecosystem of partners across Asia Pacific, Acclivis’ proven technology and business expertise backed by delivery capabilities, world-class facilities and partnerships help enterprises transform and simplify their IT systems, reduce operational costs and maximise productivity to gain peace of mind.

About Equinix

Equinix, Inc. (Nasdaq: EQIX) connects the world’s leading businesses to their customers, employees and partners inside the most interconnected data centers. In 40 markets across five continents, Equinix is where companies come together to realize new opportunities and accelerate their business, IT and cloud strategies. www.equinix.com.

Forward Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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